

Independent Insurance Broker Expands Regional Presence

Denmead, Hampshire 5 March 2012

Stride Insurance Group, provider of wholesale Property Owners Insurance to over 300 brokers throughout the UK, welcomes Gary Overton as a Property Insurance Account Manager to develop business with brokers in the Midlands region.

Gary has a wealth of experience from more than 20 years in the insurance industry. His career started in underwriting with Eagle Star and he moved into sales, with a bias towards Property Owners insurance, at RSA before going on to work in the wholesale market with a managing general agent working with brokers in the Midlands area.

Gary brings strong technical expertise, in depth knowledge of the local market and good relationships with the broking community to his new role at Stride Insurance Group. Referring to the opportunities at Stride, Gary says:

"Stride Insurance Group has a number of existing broker clients in the Midlands and there is great potential to extend the reach of the wholesale business further north. When meeting brokers, I am really pleased with the response towards Stride, our strong offer and professional approach has helped to build an excellent reputation in the industry and I am looking forward to developing both new and existing accounts."

Commercial Manager Claire Harris says of the appointment:

"We are delighted to have Gary on board to serve our many brokers in the Midlands and continue the growth in our Property Owners business. Gary's extensive product and market knowledge make him the ideal person to take us forward as we look to continue the strong growth in wholesale property owners business we achieved in 2011".

Stride Insurance Group combines its Broker Portal comparison quotation technology which brings down costs and saves time, with the traditional "face to face" values associated with excellent service to brokers. Stride's agency offer includes access to a wide range of bespoke Property Owners schemes with no policy fees and no minimum support commitment, backed up by generous commissions and the very highest levels of service. To open an agency with Stride Insurance Group, visit www.stride-group.co.uk/brokers or contact Gary Overton on 023 9224 8790 or 077 8561 5538 or by email to gary.overton@stride-group.co.uk

For further information on Stride Insurance Group Property Owners Insurance for brokers, call 023 9224 8790, visit <u>www.stride-group.co.uk</u> or email <u>info@stride-group.co.uk</u>

Visit the Stride Insurance Group Linked In page: <u>www.linkedin.com/company/stride-insurance-</u> <u>group</u> and keep up to date with insurance market news and views on Twitter: <u>@stridegroup</u>

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Notes to Editors

Stride Insurance Group is an independent property insurance broker established on the South Coast since 1973, offering wholesale Property Owners Insurance to more than 300 brokers and agents throughout the UK. Stride Insurance Group provides brokers with bespoke cover for a wide range of commercial property such as blocks of flats, high value housing and let properties from a wide range of major UK insurers.

Stride Insurance Group has grown consistently by offering brokers competitive rates and instant comparison quotes online from the popular Stride Broker Portal, with no minimum agency support commitments and no fees.

Stride Insurance Group is part of Stride Limited, which also trades as Computer Quote Insurance, selling personal lines insurance by phone and online at www.computerguoteinsurance.com

Stride Limited has a total Gross Written Premium (GWP) of £16 Million annually and employs over 50 staff.

For more information on the Stride Insurance Group offer to brokers contact: Claire Harris, Commercial Manager, Stride Insurance Group claire.harris@stride-group.co.uk Tel 023 9224 8795 Mob 078 2434 6657

For more information on Stride Insurance Group contact: Richard Lovegrove, Managing Director, Stride Insurance Group richard.lovegrove@stride-group.co.uk Tel: 023 9224 8761 Mob: 077 3606 9151

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